

# **Thang Long Logistics Services Corporation**

Financial statements

For the year ended 31 December 2024



# Thang Long Logistics Services Corporation

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# Thang Long Logistics Services Corporation

## GENERAL INFORMATION

### THE COMPANY

Thang Long Logistics Service Corporation ("the Company") is a joint stock company incorporated under the Law on Enterprise of Vietnam pursuant to the Business Registration Certificate No. 411022000587 issued by the Department of Planning and Investment of Hung Yen Province on 12 April 2016, and as amended.

The current principal activities of the Company are to provide logistics services, warehousing, goods storage, freight services and other logistics support activities.

The Company's registered head office is located at Buoi Street, Di Su Ward, My Hao Town, Hung Yen Province, Vietnam.

### BOARD OF DIRECTORS

Members of the Board of Directors during the year and at the date of this report are:

Mr Nguyen Hoang Hai	Chairman	appointed on 18 June 2024
Mr Le Van Hung	Chairman	resigned on 18 June 2024
Mr Ngo Trong Dung	Member	
Mr Tran Cong Thanh	Member	
Mr Nguyen Bich Lan	Member	
Mr Huynh An Trung	Member	
Ms Tran Thi Kim Ngan	Member	resigned on 29 October 2024
Mr Nguyen Cong Bang	Member	

### BOARD OF SUPERVISION

Members of the Board of Supervision during the year and at the date of this report are:

Mr Le Hong Quang	Head	
Mr Tu Vi Tri	Member	
Ms Le Thi Ngoc Anh	Member	resigned on 20 March 2024
Mr Huynh Van Toan	Member	appointed on 20 March 2024

### MANAGEMENT

Members of the Management during the year and at the date of this report are:

Mr Nguyen Van Tu	Director	appointed on 29 October 2024
Ms Tran Thi Kim Ngan	Director	resigned on 29 October 2024

### LEGAL REPRESENTATIVE

The legal representative of the Company during the year and at the date of this report is Mr Nguyen Hoang Hai.

Mr Nguyen Van Tu is authorized by Mr Nguyen Hoang Hai to sign the accompanying financial statements for the year ended 31 December 2024 in accordance with the Letter of Authorization No. 18/UQ-TTL dated 25 December 2024.

### AUDITORS

The auditor of the Company is Ernst & Young Vietnam Limited.

# Thang Long Logistics Services Corporation

## REPORT OF THE DIRECTOR

The Director of Thang Long Logistics Service Corporation ("the Company") is pleased to present this report and the financial statements of the Company for the year ended 31 December 2024.

### THE DIRECTOR'S RESPONSIBILITY IN RESPECT OF THE FINANCIAL STATEMENTS

The Director is responsible for the financial statements of each financial year which give a true and fair view of the financial position of the Company and of the results of its operations and cash flows for the year. In preparing those financial statements, the Director is required to:

- ▶ select suitable accounting policies and then apply them consistently;
- ▶ make judgements and estimates that are reasonable and prudent;
- ▶ state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- ▶ prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Director is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the financial position of the Company and ensuring that the accounting records comply with the applied accounting system. She is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Director confirmed that she has complied with the above requirements in preparing the accompanying financial statements.

### STATEMENT BY THE DIRECTOR

The Director does hereby state that, in his opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at 31 December 2024 and of the results of its operations and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of the financial statements.



Nguyen Van Tu  
Director

Hung Yen Province, Vietnam

17 February 2025

Reference: 67732108/12852293

## INDEPENDENT AUDITORS' REPORT

**To: The Shareholders of Thang Long Logistics Service Corporation**

We have audited the accompanying financial statements of Thang Long Logistics Service Corporation ("the Company") as prepared on 17 February 2025 and set out on pages 5 to 25 which comprise the balance sheet as at 31 December 2024, the income statement and the cash flow statement for the year then ended and the notes thereto.

### *The Director's responsibility*

The Company's Director is responsible for the preparation and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of the financial statements, and for such internal control as the Director determines is necessary to enable the preparation and presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Director, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

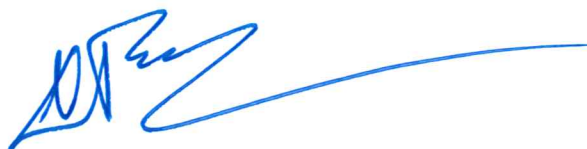
### **Opinion**

In our opinion, the financial statements give a true and fair view, in all material respects, of the financial position of the Company as at 31 December 2024 and of the results of its operations and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of the financial statements.

**Ernst & Young Vietnam Limited**



Nguyễn Hồ Khanh Tân  
Deputy General Director  
Audit Practicing Registration Certificate  
No. 3458-2025-004-1



Pham Xuan Tuan  
Auditor  
Audit Practicing Registration Certificate  
No. 4639-2023-004-1

Ho Chi Minh City, Vietnam

17 February 2025

BALANCE SHEET  
as at 31 December 2024

VND

Code	ASSETS	Notes	Ending balance	Beginning balance
<b>100</b>	<b>A. CURRENT ASSETS</b>		<b>76,206,417,377</b>	<b>68,366,545,253</b>
<b>110</b>	<b>I. Cash and cash equivalents</b>	<b>4</b>	<b>5,167,547,384</b>	<b>1,939,717,353</b>
111	1. Cash		3,167,547,384	1,939,717,353
112	2. Cash equivalents		2,000,000,000	-
<b>130</b>	<b>II. Current accounts receivable</b>		<b>70,306,062,243</b>	<b>66,014,214,124</b>
131	1. Short-term trade receivables	5	31,828,042,454	27,495,385,402
132	2. Short-term advances to suppliers		6,658,123	26,700,284
135	3. Short-term loan receivables	6	30,000,000,000	30,000,000,000
136	4. Other short-term receivables	7	8,471,361,666	8,492,128,438
<b>150</b>	<b>III. Other current assets</b>		<b>732,807,750</b>	<b>412,613,776</b>
151	1. Short-term prepaid expenses	8	650,394,269	412,613,776
153	2. Tax and other receivables from the State		82,413,481	-
<b>200</b>	<b>B. NON-CURRENT ASSETS</b>		<b>207,074,718,292</b>	<b>221,406,404,394</b>
<b>220</b>	<b>I. Fixed assets</b>		<b>196,691,361,027</b>	<b>211,673,125,229</b>
221	1. Tangible fixed assets	9	196,024,301,881	210,697,147,059
222	Cost		274,278,219,415	274,278,219,415
223	Accumulated depreciation		(78,253,917,534)	(63,581,072,356)
227	2. Intangible fixed assets	10	667,059,146	975,978,170
228	Cost		2,308,034,910	2,308,034,910
229	Accumulated amortisation		(1,640,975,764)	(1,332,056,740)
<b>260</b>	<b>II. Other long-term assets</b>		<b>10,383,357,265</b>	<b>9,733,279,165</b>
261	1. Long-term prepaid expenses	8	10,383,357,265	9,733,279,165
<b>270</b>	<b>TOTAL ASSETS</b>		<b>283,281,135,669</b>	<b>289,772,949,647</b>

# Thang Long Logistics Services Corporation

B01-DN

BALANCE SHEET (continued)  
as at 31 December 2024

VND

Code	RESOURCES	Notes	Ending balance	Beginning balance
<b>300</b>	<b>C. LIABILITIES</b>		<b>56,803,491,195</b>	<b>62,151,368,264</b>
<b>310</b>	<b>I. Current liabilities</b>		<b>48,303,491,195</b>	<b>36,151,368,264</b>
311	1. Short-term trade payables	11	25,576,022,158	13,506,718,889
313	2. Statutory obligations	12	1,869,785,701	2,021,366,401
315	3. Short-term accrued expenses	13	653,749,601	238,809,778
319	4. Other short-term payables		3,150,193	40,925,554
320	5. Short-term loan	14	20,000,000,000	20,000,000,000
322	6. Bonus and welfare fund	15	200,783,542	343,547,642
<b>330</b>	<b>II. Non-current liabilities</b>		<b>8,500,000,000</b>	<b>26,000,000,000</b>
338	1. Long-term loan	14	8,500,000,000	26,000,000,000
<b>400</b>	<b>D. OWNERS' EQUITY</b>		<b>226,477,644,474</b>	<b>227,621,581,383</b>
<b>410</b>	<b>I. Owners' equity</b>	<b>16</b>	<b>226,477,644,474</b>	<b>227,621,581,383</b>
411	1. Share capital		218,224,630,000	218,224,630,000
411a	- Ordinary shares with voting rights		218,224,630,000	218,224,630,000
421	2. Undistributed earnings		8,253,014,474	9,396,951,383
421a	- Undistributed earnings by the end of prior year		2,098,912,027	1,295,168,540
421b	- Undistributed earnings of current year		6,154,102,447	8,101,782,843
<b>440</b>	<b>TOTAL LIABILITIES AND OWNERS' EQUITY</b>		<b>283,281,135,669</b>	<b>289,772,949,647</b>

\_\_\_\_\_  
Nguyen Thi Ngoc Cham  
Preparer

\_\_\_\_\_  
Vu Thi Hau  
Chief Accountant

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Nguyen Van Tu  
Director



Hung Yen Province, Vietnam

17 February 2025

# Thang Long Logistics Services Corporation

B02-DN

## INCOME STATEMENT as at 31 December 2024

VND

Code	ITEMS	Notes	Current year	Previous year
10	1. Net revenue from rendering of services	17.1	107,060,511,491	104,601,757,802
11	2. Cost of services rendered	18	(95,753,752,062)	(89,583,535,370)
20	3. Gross profit from rendering of services		11,306,759,429	15,018,222,432
21	4. Finance income	17.2	2,476,658,151	2,630,320,331
22	5. Finance expenses	19	(2,660,383,562)	(4,287,086,492)
23	In which: Interest expense		(2,660,383,562)	(4,287,086,492)
25	6. Selling expenses	20	(478,602,622)	(398,260,206)
26	7. General and administrative expenses	21	(2,960,718,935)	(3,182,698,365)
30	8. Operating profit		7,683,712,461	9,780,497,700
31	9. Other income		113,176,827	538,291,328
32	10. Other expenses		(44,212,890)	(182,095,234)
40	11. Other profit		68,963,937	356,196,094
50	12. Accounting profit before tax		7,752,676,398	10,136,693,794
51	13. Current corporate income tax expense	23.1	(1,598,573,951)	(1,788,910,951)
60	14. Net profit after tax		6,154,102,447	8,347,782,843
70	15. Basic earnings per share	16.4	282	374
71	16. Diluted earnings per share	16.4	282	374

\_\_\_\_\_  
 Nguyen Thi Ngoc Cham  
 Preparer

\_\_\_\_\_  
 Vu Thi Hau  
 Chief Accountant

\_\_\_\_\_  
 Nguyen Van Tu  
 Director



Hung Yen Province, Vietnam

17 February 2025

CASH FLOW STATEMENT  
for the year ended 31 December 2024

VND

Code	ITEMS	Notes	Current year	Previous year
	<b>I. CASH FLOWS FROM OPERATING ACTIVITIES</b>			
01	<b>Accounting profit before tax</b>		<b>7,752,676,398</b>	<b>10,136,693,794</b>
	<i>Adjustments for:</i>			
02	Depreciation and amortisation	9,10	14,981,764,202	14,995,117,742
05	Interest income		(2,476,658,151)	(2,624,599,526)
06	Interest expense		2,660,383,562	4,287,086,492
08	<b>Operating profit before changes in working capital</b>		<b>22,918,166,011</b>	<b>26,794,298,502</b>
09	Increase in receivables		(4,395,828,372)	(4,374,644,512)
11	Increase (decrease) in payables		12,530,174,412	(3,777,105,031)
12	Increase in prepaid expenses		(887,858,593)	(1,289,194,822)
14	Interest paid		(2,705,333,943)	(4,463,123,288)
15	Corporate income tax paid	12	(1,788,910,951)	(1,190,555,871)
17	Other cash outflows for operating activities		(894,064,556)	(997,912,994)
20	<b>Net cash flows from operating activities</b>		<b>24,776,344,008</b>	<b>10,701,761,984</b>
	<b>II. CASH FLOWS FROM INVESTING ACTIVITIES</b>			
21	Purchase of fixed assets		-	(50,000,000)
23	Loans to other entities		-	(61,104,547,945)
24	Collections from borrowers		-	49,604,547,945
27	Interest received		2,498,224,923	2,609,358,431
30	<b>Net cash flows from (used in) investing activities</b>		<b>2,498,224,923</b>	<b>(8,940,641,569)</b>
	<b>III. CASH FLOWS FROM FINANCING ACTIVITIES</b>			
31	Proceeds from shares issuance	16.1	-	36,020,430,000
34	Repayment of borrowings	14	(17,500,000,000)	(34,000,000,000)
36	Dividends paid to shareholders	16.1	(6,546,738,900)	(6,546,738,900)
40	<b>Net cash flows used in financing activities</b>		<b>(24,046,738,900)</b>	<b>(4,526,308,900)</b>

CASH FLOW STATEMENT (continued)  
for the year ended 31 December 2024

VND

Code	ITEMS	Notes	Current year	Previous year
50	Net increase (decrease) in cash and cash equivalents during the year		3,227,830,031	(2,765,188,485)
60	Cash and cash equivalents at beginning of year		1,939,717,353	4,704,905,838
70	Cash and cash equivalents at end of year	4	5,167,547,384	1,939,717,353



\_\_\_\_\_  
 Nguyen Thi Ngoc Cham  
 Preparer



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 Vu Thi Hau  
 Chief Accountant



\_\_\_\_\_  
 Nguyen Van Tu  
 Director

Hung Yen Province, Vietnam

17 February 2025

NOTES TO THE FINANCIAL STATEMENTS  
as at 31 December 2024 and for the year then ended

**1. CORPORATE INFORMATION**

Thang Long Logistics Service Corporation ("the Company") is a joint stock company incorporated under the Law on Enterprise of Vietnam pursuant to the Business Registration Certificate No. 411022000587 issued by the Department of Planning and Investment of Hung Yen Province on 12 April 2016, and as amended.

The current principal activities of the Company are to provide logistics services, warehousing, goods storage, freight services and other logistics support activities.

The Company's registered head office is located at Buoi Street, Di Su Ward, My Hao Town, Hung Yen Province, Vietnam.

The number of the Company's employees as at 31 December 2024 was 51 (31 December 2023: 69).

**2. BASIS OF PREPARATION**

**2.1 Accounting standards and system**

The financial statements of the Company, expressed in Vietnam Dong ("VND"), are prepared in accordance with Vietnamese Enterprise Accounting System and Vietnamese Accounting Standards issued by the Ministry of Finance as per:

- ▶ Decision No. 149/2001/QĐ-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 1);
- ▶ Decision No. 165/2002/QĐ-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 2);
- ▶ Decision No. 234/2003/QĐ-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 3);
- ▶ Decision No. 12/2005/QĐ-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 4); and
- ▶ Decision No. 100/2005/QĐ-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 5).

Accordingly, the accompanying financial statements including their utilisation are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the financial position and the results of operations and the cash flows of the Company in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

**2.2 Applied accounting documentation system**

The Company's applied accounting documentation system is the General Journal Voucher system.

**2.3 Fiscal year**

The Company's fiscal year applicable for the preparation of its financial statements starts on 1 January and ends on 31 December.

**2.4 Accounting currency**

The financial statements are prepared in VND which is also the Company's accounting currency.

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 31 December 2024 and for the year then ended

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 3.1 *Cash and cash equivalents*

Cash and cash equivalents comprise cash on hand, cash in banks and short-term, highly liquid investments with an original maturity of not more than three months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

#### 3.2 *Receivables*

Receivables are presented in the financial statements at the carrying amounts due from customers and other debtors, after the provision for doubtful debts.

The provision for doubtful debts represents amounts of outstanding receivables at the balance sheet date which are doubtful of being recovered. Increases or decreases to the provision balance are recorded as general and administrative expenses in the income statement. When bad debts are determined as unrecoverable and accountant writes off those bad debts, the differences between the provision for doubtful receivables previously made and historical cost of receivables are included in the income statement.

#### 3.3 *Fixed assets*

Tangible fixed assets and intangible assets are stated at cost less accumulated depreciation and amortisation.

The cost of a fixed asset comprises its purchase price and any directly attributable costs of bringing the tangible fixed asset to working condition for its intended use.

Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and expenditures for maintenance and repairs are charged to the income statement as incurred.

When fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the income statement.

#### 3.4 *Depreciation and amortisation*

Depreciation of tangible fixed assets and amortisation of intangible assets are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Buildings and structures	20 - 50 years
Machinery and equipment	5 - 15 years
Means of transportation	10 years
Other fixed assets	8 - 15 years
Software	3 - 7 years

#### 3.5 *Borrowing costs*

Borrowing costs consist of interest and other costs that the Company incurs in connection with the borrowing of funds and are recorded as expense during the year in which they are incurred.

#### 3.6 *Prepaid expenses*

Prepaid expenses are reported as short-term and long-term prepaid expenses on the balance sheet and amortised over the period for which the amounts are paid or the period in which economic benefits are generated in relation to these expenses.

The prepaid land rental represents the unamortised balance of advance payment made for many years under operating lease contracts with effectiveness after 2003, without receiving Land Use Right Certificate. Such prepaid rental is classified as long-term prepaid expenses for allocation to the income statement over the remaining lease period, according to Circular No. 45/2013/TT-BTC dated 25 April 2013 issued by the Ministry of Finance.

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 31 December 2024 and for the year then ended

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**3.7 Payables and accruals**

Payables and accruals are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Company.

**3.8 Appropriation of net profits**

Net profit after tax is available for appropriation to shareholders after approval by the shareholders in the annual general meeting, and after making appropriation to reserve funds in accordance with the Company's Charter and Vietnam's regulatory requirements.

The Company maintains the following reserve fund which is appropriated from its net profit as proposed by the Board of Directors (BOD) and subject to approval by shareholders at the annual general meeting:

*Bonus and welfare fund*

This fund is set aside for the purpose of pecuniary rewarding and encouraging, common benefits and improvement of the employees' benefits, and presented as a liability on the balance sheet.

**3.9 Earnings per share**

Basic earnings per share amounts are calculated by dividing net profit after tax for the year attributable to ordinary shareholders of the Group (after adjusting for the bonus and welfare fund) by the weighted average number of ordinary shares outstanding during the year.

Diluted earnings per share amounts are calculated by dividing the net profit after tax attributable to ordinary equity holders of the Group by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares into ordinary shares.

**3.10 Revenue recognition**

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, excluding trade discount and rebate. The following specific recognition criteria must also be met before revenue is recognised:

*Rendering of services*

Revenue from rendering of services is recognised when the services are rendered and is stated net of discounts, allowances and non-refundable taxes.

*Interest*

Interest income is recognised as the interest accrues (taking into account the effective yield on the asset) unless collectability is in doubt.

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 31 December 2024 and for the year then ended

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**3.11 Taxation**

*Current income tax*

Current income tax assets and liabilities for the current and prior year are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the balance sheet date.

Current income tax is charged or credited to the income statement, except when it relates to items recognised directly to equity, in which case the deferred current income tax is also dealt with in equity.

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Company to set off current tax assets against current tax liabilities and when the Company intends to settle its current tax assets and liabilities on a net basis.

*Deferred tax*

Deferred tax is provided using the liability method on temporary differences at the balance sheet date between the tax base of assets and liabilities and their carrying amount for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences.

Deferred tax assets are recognised for all deductible temporary differences, carried forward unused tax credit and unused tax losses, to the extent that it is probable that taxable profit will be available against which deductible temporary differences, carried forward unused tax credit and unused tax losses can be utilised.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Previously unrecognised deferred tax assets are re-assessed at each balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised, or the liability is settled based on tax rates and tax laws that have been enacted at the balance sheet date.

Deferred tax is charged or credited to the income statement, except when it relates to items recognised directly to equity, in which case the deferred income tax is also dealt with in the equity account.

Deferred tax assets and liabilities are offset when there is a legally enforceable right for the Company to offset current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority on either the same taxable entity or when the Company intends either to settle current tax liabilities and assets on a net basis or to realise the assets and to settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 31 December 2024 and for the year then ended

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.12 Related parties

Parties are considered to be related parties of the Company if one party has the ability to, directly or indirectly, control the other party or exercise significant influence over the other party in making financial and operating decisions, or when the Company and other party are under common control or under common significant influence. Related parties can be enterprises or individuals, including close members of their families.

4. CASH AND CASH EQUIVALENTS

	VND	
	Ending balance	Beginning balance
Cash on hand	63,005,283	52,463,225
Cash in banks	3,104,542,101	1,887,254,128
Cash equivalents (*)	2,000,000,000	-
<b>TOTAL</b>	<b>5,167,547,384</b>	<b>1,939,717,353</b>

(\*) The ending balance represented bank deposit at Asia Commercial Bank - Hung Yen Branch with original maturity of one (1) month and earning interest at the rate 4.4% per annum.

5. SHORT-TERM TRADE RECEIVABLES

	VND	
	Ending balance	Beginning balance
Due from customers	31,650,813,044	27,450,366,115
<i>In which:</i>		
- North Kinh Do Company Limited	21,741,922,014	17,632,643,430
- EB Services Company Limited	3,023,369,560	3,317,672,869
- Kimberly-Clark Vietnam Limited	2,153,565,893	2,332,089,870
- Meadeli HN Company Limited	861,474,775	1,421,866,299
- Other customers	3,870,480,802	2,746,093,647
Due from related parties (Note 24)	177,229,410	45,019,287
<b>TOTAL</b>	<b>31,828,042,454</b>	<b>27,495,385,402</b>

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 31 December 2024 and for the year then ended

6. SHORT-TERM LOAN RECEIVABLES

	VND	
	Ending balance	Beginning balance
Loan to a related party (Note 24) (*)	<u>30,000,000,000</u>	<u>30,000,000,000</u>

- (\*) The ending balance represented a loan receivable from Transimex Corporation, the Company's parent company, in accordance with the Loan Agreement No. 01/HĐTC/TLL-TMS dated 31 August 2023 to supplement the working capital of the parent company. This loan has an interest rate of 8% per annum and repayment period from 4 October 2025 to 26 October 2025.

7. OTHER SHORT-TERM RECEIVABLES

	VND	
	Ending balance	Beginning balance
Deposits (*)	8,000,000,000	8,000,000,000
Accrued interest receivable	454,049,666	475,616,438
Payments made on behalf	<u>17,312,000</u>	<u>16,512,000</u>
<b>TOTAL</b>	<b><u>8,471,361,666</u></b>	<b><u>8,492,128,438</u></b>
<i>In which:</i>		
<i>Receivables from third parties</i>	<i>8,037,389,064</i>	<i>8,016,512,000</i>
<i>Receivables from related parties (Note 24)</i>	<i>433,972,602</i>	<i>475,616,438</i>

- (\*) The ending balance represented deposits paid in accordance with the Service Contract No. 01/2019/HĐDV-TLL dated 30 October 2019 between the Company and Thanh Long Hung Yen Investment Joint Stock Company to implement the Company's project to expand Thang Long Logistics Center.

8. PREPAID EXPENSES

	VND	
	Ending balance	Beginning balance
<b>Short-term</b>	<b>650,394,269</b>	<b>412,613,776</b>
Insurance	217,079,693	167,098,813
Tools and equipment cost	117,407,369	7,013,639
Others	<u>315,907,207</u>	<u>238,501,324</u>
<b>Long-term</b>	<b>10,383,357,265</b>	<b>9,733,279,165</b>
Compensation costs for site clearance (*)	7,687,306,840	7,862,349,880
Tools	1,667,919,236	381,623,684
Maintenance cost	420,715,909	81,993,248
Others	<u>607,415,280</u>	<u>1,407,312,353</u>
<b>TOTAL</b>	<b><u>11,033,751,534</u></b>	<b><u>10,145,892,941</u></b>

- (\*) The ending balance represented the compensation cost for site clearance to sublease the land in Di Su Ward, My Hao Town, Hung Yen Province with an area of 29,750 m<sup>2</sup> for the lease term from 25 January 2017 to 6 June 2066. This amount is deducted from the annual land rental fee. This amount has been pledged to secure the loans of the Company (Note 14).

# Thang Long Logistics Services Corporation

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NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 31 December 2024 and for the year then ended

## 9. TANGIBLE FIXED ASSETS

					VND
	<i>Buildings and structures</i>	<i>Machinery and equipment</i>	<i>Means of transportation</i>	<i>Others</i>	<i>Total</i>
<b>Cost:</b>					
Beginning and ending balances	<u>166,882,451,207</u>	<u>34,547,223,117</u>	<u>46,068,649,906</u>	<u>26,779,895,185</u>	<u>274,278,219,415</u>
<i>In which:</i>					
<i>Fully depreciation</i>	-	42,200,000	-	89,669,000	131,869,000
<b>Accumulated depreciation:</b>					
Beginning balance	(25,609,319,287)	(9,083,710,673)	(18,307,458,567)	(10,580,583,829)	(63,581,072,356)
Depreciation for the year	<u>(5,277,081,936)</u>	<u>(2,571,550,032)</u>	<u>(4,611,864,792)</u>	<u>(2,212,348,418)</u>	<u>(14,672,845,178)</u>
Ending balance	<u>(30,886,401,223)</u>	<u>(11,655,260,705)</u>	<u>(22,919,323,359)</u>	<u>(12,792,932,247)</u>	<u>(78,253,917,534)</u>
<b>Net carrying amount:</b>					
Beginning balance	<u>141,273,131,920</u>	<u>25,463,512,444</u>	<u>27,761,191,339</u>	<u>16,199,311,356</u>	<u>210,697,147,059</u>
Ending balance	<u>135,996,049,984</u>	<u>22,891,962,412</u>	<u>23,149,326,547</u>	<u>13,986,962,938</u>	<u>196,024,301,881</u>

Machinery, equipment, and transportation have been pledged to secure the loans of the Company (Note 14).

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 31 December 2024 and for the year then ended

## 10. INTANGIBLE ASSETS

	VND
<i>Computer software</i>	
<b>Cost:</b>	
Beginning and ending balances	<u>2,308,034,910</u>
<b>Accumulated amortisation:</b>	
Beginning balance	(1,332,056,740)
Amortisation for the year	<u>(308,919,024)</u>
Ending balance	<u>(1,640,975,764)</u>
<b>Net carrying amount:</b>	
Beginning balance	<u>975,978,170</u>
Ending balance	<u>667,059,146</u>

## 11. SHORT-TERM TRADE PAYABLES

	VND	VND
	<i>Ending balance</i>	<i>Beginning balance</i>
Due to other parties	2,391,347,655	1,828,140,793
<i>In which:</i>		
- Tuan Ninh Trading and Service Co., Ltd.	662,681,120	421,748,456
- T&C Industrial Distribution Joint Stock Company	463,100,000	154,184,060
- Dinh Vu Haiphong Stevedoring Service Cooperative	413,235,432	-
- Other entities	852,331,103	1,252,208,277
Due to related parties (Note 24)	<u>23,184,674,503</u>	<u>11,678,578,096</u>
<b>TOTAL</b>	<b><u>25,576,022,158</u></b>	<b><u>13,506,718,889</u></b>

## 12. STATUTORY OBLIGATIONS

	VND	VND	VND	VND
	<i>Beginning balance</i>	<i>Increase in year</i>	<i>Decrease in year</i>	<i>Ending balance</i>
<b>Receivables</b>				
Value-added Tax	-	6,017,697,178	(6,017,697,178)	-
<b>Payables</b>				
Corporate income tax	1,788,910,951	1,598,573,951	(1,788,910,951)	1,598,573,951
Personal income tax	8,168,034	167,263,259	(175,431,293)	-
Value-added Tax	<u>224,287,416</u>	<u>8,533,900,640</u>	<u>(8,486,976,306)</u>	<u>271,211,750</u>
<b>TOTAL</b>	<b><u>2,021,366,401</u></b>	<b><u>10,299,737,850</u></b>	<b><u>(10,451,318,550)</u></b>	<b><u>1,869,785,701</u></b>

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 31 December 2024 and for the year then ended

**13. SHORT-TERM ACCRUED EXPENSES**

	VND	
	Ending balance	Beginning balance
Interest expense	193,259,397	238,209,778
Year-end bonus	447,656,261	-
Other	12,833,943	600,000
<b>TOTAL</b>	<b>653,749,601</b>	<b>238,809,778</b>

**14. LOANS**

	VND	
	Ending balance	Beginning balance
<b>Short-term</b>	<b>20,000,000,000</b>	<b>20,000,000,000</b>
Current portion of long-term bank loan (Note 14.1)	20,000,000,000	20,000,000,000
<b>Long-term</b>	<b>8,500,000,000</b>	<b>26,000,000,000</b>
Bank loan (Note 14.1)	8,500,000,000	26,000,000,000
<b>TOTAL</b>	<b>28,500,000,000</b>	<b>46,000,000,000</b>

Details of loan movements are as follows:

	VND	
	Current year	Previous year
Beginning balance	46,000,000,000	80,000,000,000
Repayment during the year	(17,500,000,000)	(34,000,000,000)
Ending balance	28,500,000,000	46,000,000,000

**14.1 Long-term loan from a bank**

The ending balance represented a loan from Shinhan Bank Vietnam Limited for the purposes of financing the Logistics Distribution Center, warehouse and container transportation project of the Company. Details are as follows:

Bank	Ending balance (VND)	Principal repayment term	Interest rate (% p.a.)	Description of collateral
Shinhan Bank Vietnam Limited	28,500,000,000	From 6 January 2025 to 23 July 2026	7	The prepaid expense, machinery, equipment, and transportation vehicles; and a guarantee contract issued by Transimex Corporation.

In which:

Current portion	20,000,000,000
Non-current portion	8,500,000,000

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 31 December 2024 and for the year then ended

**15. BONUS AND WELFARE FUND**

	VND	
	<i>Ending balance</i>	<i>Beginning balance</i>
Beginning balance	343,547,642	1,004,460,636
Appropriation from undistributed earnings (Note 16.1)	751,300,456	246,000,000
Utilization of fund	(894,064,556)	(906,912,994)
<b>Ending balance</b>	<b>200,783,542</b>	<b>343,547,642</b>

**16. OWNERS' EQUITY**

**16.1 Increase and decrease in owners' capital**

	<i>Contributed share capital</i>	<i>Undistributed earnings</i>	<i>VND Total</i>
<b>Previous year:</b>			
Beginning balance	182,204,200,000	7,841,907,440	190,046,107,440
Increase in capital	36,020,430,000	-	36,020,430,000
Net profit for the year		8,347,782,843	8,347,782,843
Dividends declared	-	(6,546,738,900)	(6,546,738,900)
Appropriation to bonus and welfare fund	-	(246,000,000)	(246,000,000)
Ending balance	<u>218,224,630,000</u>	<u>9,396,951,383</u>	<u>227,621,581,383</u>
<b>Current year:</b>			
Beginning balance	218,224,630,000	9,396,951,383	227,621,581,383
Net profit for the year	-	6,154,102,447	6,154,102,447
Dividends declared (*)	-	(6,546,738,900)	(6,546,738,900)
Appropriation to bonus and welfare fund (*)	-	(751,300,456)	(751,300,456)
Ending balance	<u>218,224,630,000</u>	<u>8,253,014,474</u>	<u>226,477,644,474</u>

(\*) The Company has declared dividend and accrued for the bonus and welfare fund in accordance with Resolution of the Annual General Meeting of Shareholders No. 01/2024/BB DHDCD-TLL on 20 March 2024.

**16.2 Contributed share capital and dividend**

	VND	
	<i>Current year</i>	<i>Previous year</i>
<b>Contributed share capital of shareholders</b>		
Beginning balance	218,224,630,000	182,204,200,000
Increase	-	36,020,430,000
<b>Ending balance</b>	<b>218,224,630,000</b>	<b>218,224,630,000</b>
<b>Dividend</b>		
Dividends declared	6,546,738,900	6,546,738,900
Dividends paid	6,546,738,900	6,546,738,900

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 31 December 2024 and for the year then ended

**16. OWNERS' EQUITY (continued)**

**16.3 Ordinary shares**

	<i>Ending balance</i>	<i>Beginning balance</i>
	<i>Number of shares</i>	<i>Number of shares</i>
Authorised shares to be issued	21,822,463	21,822,463
Shares were issued and fully paid	21,822,463	21,822,463
<i>Ordinary shares</i>	21,822,463	21,822,463
Shares in circulation	21,822,463	21,822,463
<i>Ordinary shares</i>	21,822,463	21,822,463

Par value of outstanding share: VND 10,000/share (31 December 2023: VND 10,000/share). The holders of the Company's ordinary shares are entitled to receive dividends as and when declared by the Company. Each ordinary share carries one vote per share without restriction.

**16.4 Earnings per share**

The following reflects the income and share data used in the basic and diluted earnings per share computations:

	<i>Current year</i>	<i>Previous year</i>
Net profit after tax attributable to ordinary shareholders (VND)	6.154.102.447	8.347.782.843
Appropriation to bonus and welfare fund	-	(751.300.456)
Net profit after tax attributable to ordinary shareholders of the Company for basis earning (VND)	6.154.102.447	7.596.482.387
Weighted average number of ordinary shares for basic earnings per share ( <i>shares</i> )	21.822.463	20.321.612
<b>Earnings per share</b>		
Basic earnings per share ( <i>VND per share</i> )	282	374
Diluted earnings per share ( <i>VND per share</i> )	282	374

There have been no other transactions involving ordinary shares or potential ordinary shares between the reporting date and the date of completion of these financial statements.

Net profit used to compute earnings per share for the year 2024 was not adjusted for the amount appropriation to bonus and welfare fund from 2024 profit as the resolution of the shareholders meeting on such distribution of profit of the current year is not yet available.

**17. REVENUE**

**17.1 Net revenue from rendering of services**

	<i>Current year</i>	<i>Previous year</i>
Rendering of services to third parties	104,177,163,450	101,832,203,101
Rendering of services to related parties (Note 24)	2,883,348,041	2,769,554,701
<b>TOTAL</b>	<b>107,060,511,491</b>	<b>104,601,757,802</b>

VND

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 31 December 2024 and for the year then ended**17. REVENUE (continued)****17.2 Finance income**

	VND	
	<i>Current year</i>	<i>Previous year</i>
Interest income	<u>2,476,658,151</u>	<u>2,630,320,331</u>

**18. COST OF SERVICES RENDERED**

	VND	
	<i>Current year</i>	<i>Previous year</i>
External services costs	72,057,486,503	63,825,295,674
Depreciation and amortisation (Note 10, 11)	14,682,895,334	14,696,248,874
Salary	5,968,478,434	8,279,135,828
Others	<u>3,044,891,791</u>	<u>2,782,854,994</u>
<b>TOTAL</b>	<b><u>95,753,752,062</u></b>	<b><u>89,583,535,370</u></b>

**19. FINANCE EXPENSES**

	VND	
	<i>Current year</i>	<i>Previous year</i>
Interest expense	<u>2,660,383,562</u>	<u>4,287,086,492</u>

**20. SELLING EXPENSES**

	VND	
	<i>Current year</i>	<i>Previous year</i>
Brokerage commission costs	226,003,087	150,422,765
Customers entertaining expenses	93,509,953	107,442,939
Others	<u>159,089,582</u>	<u>140,394,502</u>
<b>TOTAL</b>	<b><u>478,602,622</u></b>	<b><u>398,260,206</u></b>

**21. GENERAL AND ADMINISTRATIVE EXPENSES**

	VND	
	<i>Current year</i>	<i>Previous year</i>
Labour costs	2,116,171,151	1,916,580,379
Depreciation and amortisation	298,868,868	298,868,868
Others	<u>545,678,916</u>	<u>967,249,118</u>
<b>TOTAL</b>	<b><u>2,960,718,935</u></b>	<b><u>3,182,698,365</u></b>

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 31 December 2024 and for the year then ended

**22. PRODUCTION AND OPERATING COSTS**

	VND	
	<i>Current year</i>	<i>Previous year</i>
Expenses for external services	72,283,489,590	63,975,718,439
Depreciation and amortisation ( <i>Notes 9 and 10</i> )	14,981,764,202	14,995,117,742
Labour costs	8,084,649,585	10,195,716,207
Others	3,843,170,242	3,997,941,553
<b>TOTAL</b>	<b>99,193,073,619</b>	<b>93,164,493,941</b>

**23. CORPORATE INCOME TAX**

The statutory corporate income tax ("CIT") rate applicable to the Company is 20% of taxable profits.

The tax returns are subject to examination by the tax authorities. As the application of tax laws and regulations is susceptible to varying interpretations, the amounts reported in the financial statements could change at a later date upon final determination by the tax authorities.

**23.1 CIT expense**

	VND	
	<i>Current year</i>	<i>Previous year</i>
Current tax expense	1,598,573,951	1,788,910,951
<b>TOTAL</b>	<b>1,598,573,951</b>	<b>1,788,910,951</b>

A reconciliation between CIT expense and the accounting profit before tax multiplied by CIT rate is presented below:

	VND	
	<i>Current year</i>	<i>Previous year</i>
<b>Accounting profit before tax</b>	<b>7,752,676,398</b>	<b>10,136,693,794</b>
At CIT rate of 20% applicable to the Company	1,550,535,280	2,027,338,759
<i>Adjustment:</i>		
Non-deductible expenses	48,038,671	-
Adjustment according to Decree No. 132/2020/ NĐ-CP	-	(238,427,808)
<b>CIT expense</b>	<b>1,598,573,951</b>	<b>1,788,910,951</b>

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 31 December 2024 and for the year then ended

**23. CORPORATE INCOME TAX (continued)**

**23.2 Current CIT**

The current CIT payable is based on taxable profit for the current year. The taxable profit of the Company for the year differs from the accounting profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are not taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted by the balance sheet date.

**24. TRANSACTIONS WITH RELATED PARTIES**

List of related parties that have a controlling relationship with the Company and other related parties that have transactions with the Company during the year and as at 31 December 2024 is as follow:

<i>Related parties</i>	<i>Relationship</i>
Mr Nguyen Hoang Hai	Chairman of the Board of Directors (from 18 June 2024)
Mr Le Van Hung	Chairman of the Board of Directors (until 18 June 2024)
Mr Ngo Trong Dung	Member of the Board of Directors
Mr Tran Cong Thanh	Member of the Board of Directors
Mr Nguyen Bich Lan	Member of the Board of Directors
Mr Huynh An Trung	Member of the Board of Directors
Ms Tran Thi Kim Ngan	Member of the Board of Directors cum Director (until 29 October 2024)
Mr Nguyen Cong Bang	Member of the Board of Directors
Mr Nguyen Van Tu	Director (from 29 October 2024)
Ms Vu Thi Hau	Chief accountant
Mr Le Hong Quang	Supervisory Board
Mr Tu Vi Tri	Member of the Supervisory Board
Mr Huynh Van Toan	Member of the Supervisory Board (from 20 March 2024)
Ms Le Thi Ngoc Anh	Member of the Supervisory Board (until 20 March 2024)
Transimex Corporation ("TMS")	Parent company
Transimex Corporation – Hanoi Branch ("TMS – Hanoi Branch")	Parent company
Vinafreight Joint Stock Company ("VNF")	Shareholder
Foreign Trade Freight Forwarding Joint Stock Company ("VNT")	Shareholder
Cho Lon Investment and Import Export Joint Stock Company ("Cholimex")	Shareholder
Mr. Ngo Trong Dung	Shareholder

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 31 December 2024 and for the year then ended

#### 24. TRANSACTIONS WITH RELATED PARTIES (continued)

Significant transactions with related parties during the year were as follows:

Related party	Nature of transaction	Current year	VND Previous year
TMS	Dividends payment	3,170,420,400	3,170,420,400
	Purchase of services	1,641,550,000	159,000,000
	Rendering of service	153,035,220	-
	Capital contribution	-	9,616,430,000
TMS – Ha Noi branch	Purchase of services	50,270,564,993	48,095,207,763
	Rendering of service	1,671,268,246	837,376,434
VNF	Dividends payment	1,503,184,800	1,503,184,800
	Rendering of service	1,059,044,575	1,932,178,267
	Capital contribution	-	4,555,110,000
VNT	Dividends payment	601,273,800	601,273,800
	Capital contribution	-	1,822,040,000
Cholimex	Dividends payment	601,273,800	601,273,800
	Capital contribution	-	1,822,040,000
Mr Ngo Trong Dung	Dividends payment	86,869,710	86,869,710
	Capital contribution	-	500,000,000
Other shareholders	Capital contribution	-	17,704,810,000

Remuneration of members of the Board of Directors and management is as follows:

Name	VND Remuneration	
	Current year	Previous year
Mr Nguyen Hoang Hai	28,950,000	-
Mr Le Van Hung	25,050,000	52,200,000
Mr Nguyen Bao Trung	-	4,500,000
Mr Ngo Trong Dung	32,400,000	32,400,000
Mr Tran Cong Thanh	32,400,000	32,400,000
Mr Nguyen Bich Lan	32,400,000	32,400,000
Mr Huynh An Trung	36,000,000	36,000,000
Mr Nguyen Cong Bang	32,400,000	18,900,000
Ms Tran Thi Kim Ngan	443,235,538	507,036,393
Mr Nguyen Van Tu	349,208,084	337,173,063
Mr Le Hong Quang	32,400,000	32,400,000
Mr Tu Vi Tri	21,600,000	12,600,000
Mr Huynh Van Toan	16,800,000	-
Ms Le Thi Ngoc Anh	3,600,000	21,600,000
Mr Pham Duc Hanh	-	9,000,000
Ms Vu Thi Hau	297,926,783	305,754,971
<b>TOTAL</b>	<b>1,384,370,405</b>	<b>1,434,364,427</b>

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 31 December 2024 and for the year then ended

24. TRANSACTIONS WITH RELATED PARTIES (continued)

Amounts due from and due to related parties at the balance sheet date were as follows:


		VND
<i>Related party</i>	<i>Ending balance</i>	<i>Beginning balance</i>
<b>Short-term receivables (Note 5)</b>		
TMS – Ha Noi branch	<u>177,229,410</u>	<u>45,019,287</u>
<b>Short-term loan receivables (Note 6)</b>		
TMS	<u>30,000,000,000</u>	<u>30,000,000,000</u>
<b>Other short-term receivables (Note 7)</b>		
TMS	<u>433,972,602</u>	<u>475,616,438</u>
<b>Short-term trade payables (Note 11)</b>		
TMS – Ha Noi branch	23,184,674,503	11,506,858,096
TMS	<u>-</u>	<u>171,720,000</u>
<b>TOTAL</b>	<b>23,184,674,503</b>	<b>11,678,578,096</b>

25. EVENTS AFTER THE BALANCE SHEET DATE

There is no matter or circumstance that has arisen since the balance sheet date that requires adjustment or disclosure in the financial statements of the Company,

  
\_\_\_\_\_  
Nguyen Thi Ngoc Cham  
Preparer

  
\_\_\_\_\_  
Vu Thi Hau  
Chief Accountant

  
\_\_\_\_\_  
Nguyen Van Tu  
Director



Hung Yen Province, Vietnam

17 February 2025